



SUCCESS STORY



Company: Xiogenix

Founded: 2002

Corporate Office: Milwaukee, WI

Industry: Biotechnology

Employees: 11-50

Simplifying tissue banking and cell/gene therapy to aid in human recovery.



OVERVIEW

Xiogenix is a growing, agile biotechnology company simplifying bioprocessing with innovation and automation to help patients recover after complex medical procedures. The company leads the industry in machines used in tissue banking and cell and gene therapy and is known to its customers as the go-to team for developing new machines they envision. The lean Xiogenix engineering team needed an automation integrator that could flex with its goals and match its rapid pace with product development.

CHALLENGES

1 AUTOMATION EXPERTISE
Lacked electrical and software integration expertise in-house to automate first-of-its-kind mechanical designs.

2 COLLABORATION AROUND CUSTOM MACHINES
Wanted a collaborative partner equally committed to innovation and quality not just for today but well into the future.

“Roadblocks are common in new product development. LJB brings an outside perspective that helps us cut through the weeds and overcome problems with fast, easy solutions. We count on the LJB team for that.”

LJB SOLUTION



LJB developed the automation and controls for Xiogenix's Demin/Decell System, and helped Xiogenix scale the machine and bring it to market.



LJB provides on-demand low-volume manufacturing for control panels Xiogenix uses on similar machines.



Xiogenix and LJB continue to collaborate on new product development, with LJB providing prototyping and testing as needed.



As the relationship grew, LJB began managing mechanical design, test rigs and stats analysis, enabling the Xiogenix team to concentrate on new product development, which has expanded to innovation in automated fluid handling.



LJB has been willing to step outside the box and grow with us. We share the same attitude and approach to engineering and business, so we're a good fit. We work together seamlessly, and the growth never stops.



— Jack Leonovicz
Director of Engineering

info@ljbpro.com | www.ljbpro.com

W191 S7733 Racine Avenue Muskego, WI 53150



CALL US:
855.794.9946